

00-C-1532

(Do Not Write Above This Line)

A COMMUNICATION

BY MAYOR BILL CAMPBELL

A COMMUNICATION TO APPOINT MR. MELVIN SOLOMON TO SERVE AS A MEMBER OF THE MUNICIPAL MARKET BOARD OF DIRECTORS IN THE QUASI-GOVERNMENTAL CATEGORY FOR A TERM OF TWO (2) YEARS.

CONFIRMED BY

NOV 20 2000

COUNCIL

- ☐ CONSENT REFER  
☐ REGULAR REPORT REFER  
☐ ADVERTISE & REFER  
☐ 1st ADOPT 2nd READ & REFER  
☐ PERSONAL PAPER REFER

Date Referred 9/18/00

Referred To:

Date Referred

Referred To:

Date Referred

Referred To:

First Reading

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred to \_\_\_\_\_

Committee  
COC

Date  
11/20/00

Chair  
Melvin Solomon

Action:  
Fav, Adv, Hold (see rev. side)

Other:  
No Rec.

Members  
Melvin Solomon

Refer To  
COC

Committee  
COC

Date  
10/2/00

Chair  
Melvin Solomon

Action:  
Fav, Adv, Hold (see rev. side)

Other:  
No Rec.

Members  
Melvin Solomon

Refer To  
COC

FINAL COUNCIL ACTION

☐ 2nd ☐ 1st & 2nd ☐ 3rd  
Readings  
☐ Consent ☐ V Vote ☒ RRC Vote

CERTIFIED

CERTIFIED  
NOV 20 2000

ATLANTA CITY COUNCIL PRESIDENT

Barbara A. Parker

CERTIFIED  
NOV 20 2000

Phyllis Davidson Johnson  
MUNICIPAL CLERK

MAYOR'S ACTION



CITY OF ATLANTA

BILL CAMPBELL  
MAYOR

55 TRINITY AVENUE, S.W.  
ATLANTA, GEORGIA 30335-0300  
(404) 330-6100

September 18, 2000

00-C-1532

President Robert Pitts &  
Members of Atlanta City Council  
55 Trinity Avenue, SW  
Atlanta, Georgia 30335

**Re: Appointment to the Municipal Market Board of Directors**

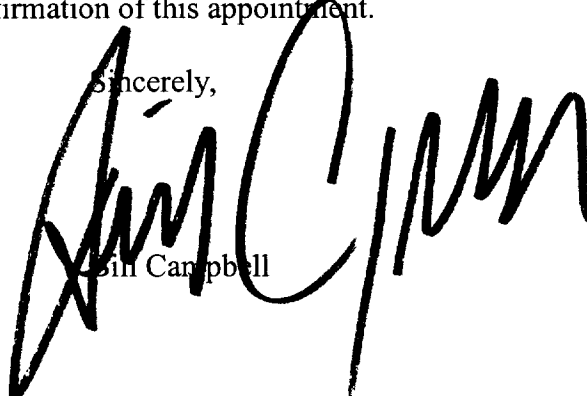
Dear President Pitts and Members of Council:

It is a pleasure for me to appoint **Mr. Melvin Solomon** to serve as a member of the **Municipal Market Board of Directors** in the **Quasi-governmental** category. This appointment is for a term of two (2) years, scheduled to begin on the date of Council confirmation.

I am certain that Mr. Solomon will serve the city of Atlanta with distinction.

I respectfully urge confirmation of this appointment.

Sincerely,



Bill Campbell

Enclosures

**MELVIN T. SOLOMON**  
1242 Spring Creek, SW  
Atlanta, GA 30311  
(404) 758-6932

## **CAREER SUMMARY**

Senior manager with more than 20 years of experience in management. Unique combination of skills in human resources, administration, contract compliance, marketing, and economic and community development. Results-oriented manager with demonstrated proficiency and proven success in the private and public sectors.

## **EXPERIENCE/ACCOMPLISHMENTS**

### **1999- PRESENT      US DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT** Community Builder Fellow

- Serve as the initial point of contact for all elected/political officials and the critical link for HUD customers in the 3<sup>rd</sup> US Congressional District in the State of Alabama to access the full range of HUD programs and services
- Promote FHA products through outreach to community groups, non-profits organizations, real estate agents, developers, builders, and lenders
- Organize HUD's response to controversial local issues; meet with special interest and advocacy groups to discuss their issues and concerns; coordinate and facilitate meetings between HUD program specialists and advocacy groups
- Market and promote HUD's programs and special initiatives in the community
- Collaborate with community organizations and foster local public/private partnerships to achieve community goals and develop local capabilities to achieve those goals
- Work closely with community leaders to develop local and regional community/economic strategies that improve distressed areas and increase employment opportunities for low income people
- Successfully met several Business and Operating Plan (BOP) related goals dealing with increasing capacity, outreach and empowerment
- Assisted in generating additional funding in service area
- Coordinated and managed the 2000 SuperNOFA (Notice of Fund Availability) Workshop in the State of Alabama

### **1998 - 1999      ATLANTA DEVELOPMENT AUTHORITY, INC.** Development Officer

- Served as a point of contact for economic/community development within the City of Atlanta, GA
- Created and stimulated commercial investment within downtown Atlanta and ring neighborhoods
- Managed the expansion development of a 300 acre industrial park
- Oversaw the management and performance of a 30,000 square foot municipal market
- Negotiated the sale of property within designated redevelopment and development zone
- Developed and cultivated relationships with community, business and political leaders
- Successfully expanded the industrial park by 20,000 square feet
- Assisted in the design and redevelopment of a \$100MM urban redevelopment project
- Managed and directed the selection and commission of artists for a \$500K Public Art Project

**M. T. Solomon -Page 2-**

1997-  
1997      **JAYNES, RETIMEITER + GRIJALVA, J.V.**  
Senior Professional  
(Assigned to the Federal Deposit Insurance Corporation)

- Managed the phase out process of asset management contractors
- Reconciled accounting records and asset pool
- Prepared response to congressional and public inquiries
- Conducted claims research and analyses
- Successfully phased out all asset management contractors

1993-  
1996      **FEDERAL DEPOSIT INSURANCE CORPORATION**  
Contract Compliance Manager

- Oversaw the management efforts of asset management contractors
- Managed a portfolio of assets with a book value exceeding \$200MM
- Developed and implemented management and disposition plans
- Analyzed and approved budgets and accounting records
- Approved liquidations up to \$500K
- Led liquidation of assets with a book value of more than \$350MM

1988-  
1992      **H. J. RUSSELL & COMPANY - (Paradise Management Company)**  
Vice President/General Manager

- Managed business efforts that provided management services for more than 5,000 housing units
- Directed a \$2MM annual budget involving more than 180 employees in multiple site locations
- Provided leadership for the strategy, operating and financial management of the regional satellite offices
- Managed and leased 60,000 square feet of office and commercial space
- Managed multi state, regional and local operations
- Analyzed accounting and financial records
- Organized and upgraded computer operations of an \$85MM management company
- Led and participated in fee management acquisitions
- Negotiated more than \$500K new fee management contracts
- Increased business profitability
- Received outstanding recognition for the company in property management and occupancy

1983-  
1988      **SANBURY CORPORATION - (MPS/Pointe Properties, Inc.)**  
Regional Property Manager

- Managed a portfolio of more than 1,000-multi family housing units
- Supervised a staff of more than 30 employees
- Evaluated the management and financial viability of the properties
- Developed the marketing strategy resulting in the leasing of more than 900 new apartment homes three months after construction
- Represented the owners during the construction and start up of three new apartment communities

## **EDUCATION**

**Harvard University**, Cambridge, Massachusetts  
**John F. Kennedy School of Government**  
Community Builders Fellowship Program

**Wilberforce University**, Wilberforce, OH  
Bachelors of Arts Degree, Major: Sociology

**The Institute of Real Estate Management**, Chicago, IL  
CPM Candidate (301)

## **CIVIC ORGANIZATIONS**

Member, National Council for Urban Economic Development (1998)  
Member, 100 Black Men of Atlanta, Inc. (1990)  
Member, Leadership Atlanta, Inc. (1978)  
Member, Kappa Alpha Psi Fraternity, Inc. (1966)

RCS# 2404  
11/20/00  
2:12 PM

Atlanta City Council

Regular Session

MULTIPLE

00-C-1532 & 00-C-1538

CONFIRM

YEAS: 11  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 5  
EXCUSED: 0  
ABSENT 0

NV McCarty	Y Dorsey	NV Moore	Y Thomas
Y Starnes	Y Woolard	Y Martin	Y Emmons
Y Bond	Y Morris	Y Maddox	NV Alexander
Y Winslow	Y Muller	NV Boazman	NV Pitts

MULTIPLE